



TPG FUND GENERAL COUNSEL
SAN FRANCISCO, CA

Background

TPG is a global investment firm that is dedicated to delivering differentiated returns for our investors and their beneficiaries, and we are committed to doing so with integrity. Our investment strategy embraces change, takes on complexity, and creates unique opportunities. Over our more than 25-year history, we have built an ecosystem made up of hundreds of companies and a value-added network of professionals, executives, and advisors around the world. This ecosystem drives insight and engagement, which are critical to our approach to investing, value creation, and culture. The value we place on insight is reflected in the rigor of our investment process and our deep, research-based approach to theme and sector development. We are active investors and engage deeply with our portfolio companies, bringing skilled executives and operating professionals to add value beyond capital and drive long-term performance. Our success depends on our people, and we build and sustain our world-class team by creating an inclusive, supportive culture within TPG that seeks excellence and encourages humility and transparency.

Today, TPG invests across a variety of alternative strategies in private equity, real assets, and public equity, and is currently a partner to more than 250 portfolio companies. The firm manages more than \$79 billion of assets across its investment platforms, with investment and operational teams in 15 offices around the globe.

Description of Position

The General Counsel of the TPG advises Managing Partners and Deal Partners and other members of senior management, platform and functional leaders on a wide range of legal and compliance matters, including acquisitions and dispositions; fundraising and fund compliance and administration issues; and, critical matters affecting TPG's portfolio companies, including litigation, information security, and FCPA compliance. The ideal General Counsel hire will possess a strong core skill set in M&A transactions, a broad field of vision, an aptitude for high-level risk-management and problem-solving, and the experience, judgment, and self-confidence to weigh in comfortably and credibly on a range of legal and business topics.

In the increasingly competitive and sector-focused environment in which TPG operates and, given the increasing diversification of investment types, TPG's General Counsel will play a critical role in the development and structuring of deals as well as the continued development of compliance and risk management policies and initiatives that affect TPG's business. It is expected that the TPG General Counsel participates actively in the business's investment review and portfolio performance review committees.

In addition to deep exposure to core elements of corporate and commercial law, the ideal candidate will have substantive knowledge and experience in private equity transactions, the fund formation process, corporate finance, governance, executive compensation, litigation, insurance and public relations and crisis management. The ideal candidate will be comfortable as a "generalist," business-oriented and able to deliver quick, confident commercial and legal judgments often under time pressure, and build consensus across deal team members and other business leaders. In addition to being a substantively excellent lawyer, the General Counsel will manage multiple transactions and other matters simultaneously, with responsibility for billing compliance and vendor management. The role will entail supervision and management of a more junior transactional lawyer, extensive interaction with outside counsel, regular interaction with peer general counsel and other functional and legal leaders within TPG, and regular interaction with the senior business leadership of TPG.

The General Counsel will report to the General Counsel of TPG.



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Qualifications & Experience

- A minimum of 10-12 years of legal experience and bar admission California (including registered in-house counsel) is required. Training at a top law firm M&A practice and/or private equity experience strongly preferred.
- Expertise to address rapid industry changes, changes in the external legal environment in M&A and otherwise, and heightened oversight in the current legal and regulatory environment; deep and differentiated network of thought leader relationships is desirable.
- Strong experience managing and executing M&A transactions from LOI to closing.
- Experience representing both private equity sponsors and companies is desirable.
- Demonstrated ability to provide legal counsel and strategy to company executives, including proactive advice to cross-functional groups on wide range of business and legal issues as well as portfolio and enterprise risk.
- Advising on structural, regulatory, and tax issues, as well as economic terms and fund governance matters.
- Ability to deliver clear, confident, and accurate judgments about legal matters to senior platform leadership and platform partners.
- Ability to work cooperatively and collaboratively with colleagues in a non-hierarchical and relatively informal private partnership structure, with a strong emphasis on teamwork, joint problem-solving, cross-functional assistance, and low ego collegiality.
- Sophistication, intellectual capacity, and personal gravitas to command the respect of business and legal colleagues, as well as outside counsel.

Possible Backgrounds

- Law firm partner or senior associate with broad experience in M&A, investment funds, private equity, and/or investment banking
- In house counsel with relevant industry experience and prior experience in private practice.