



## **JOB DESCRIPTION**

### **FUND FINANCE – TREASURY CAPITAL MARKETS**

**LOCATION: FORT WORTH, TX**

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#### **Background**

TPG is a leading global alternative asset firm founded in 1992 with approximately \$85 billion of assets under management and 14 offices around the world. TPG's investment platforms are across a wide range of asset classes, including private equity, growth equity, social impact, real estate, and public equity. Across these platforms TPG has over 280 companies within its portfolio such as Airbnb, Beautycounter, Calm, etsy, McAfee, Philz Coffee, Spotify, Uber, and Viking Cruises.

#### **Principal Responsibilities**

- Primary responsibility for fund-level and subscription financing arrangements for all TPG private equity platforms, which is currently a portfolio of eleven discrete financing arrangements for 20 private equity funds
- Principal contact for 20+ TPG relationship banks providing several billion dollars in credit commitments
- Responsible for evaluation, structuring, negotiation, and documentation of financing arrangements
- Active management of the loan book, including consistently monitoring market conditions for repricing, restructuring, extension and structural enhancement opportunities
- Serve as a TPG representative at industry events and conferences, and in regular relationship review meetings and prospecting for new banking relationships
- Monitor TPG wallet and contribute to the direction of productive opportunities to significant capital providers
- Work with deal teams and other TPG capital markets colleagues to provide credit support and/or letters of credit for portfolio situations as they arise
- Support funding for deal closings and transactions across TPG private equity platforms, including borrowing funds and managing timely delivery of funds through transaction structures
- Oversee the maintenance of the firm's loan portfolio: coordination of borrowing requests and paydown notices, information delivery and compliance requirements, maintenance of the loan documentation library and quarterly compliance matrix, tracking and reporting of all fund-level guarantees, credit support and letters of credit, internal reporting and monitoring of utilization, future capacity needs and optimization of reporting.
- Development of team members in the Treasury Capital Markets group, contributing to a team oriented and supportive dynamic where we work together, celebrating victories as they occur



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### **Requirements**

- Minimum of 5 to 7 years in a credit and structuring or debt capital markets role at a major financial institution, alternative investment manager or law firm
- Experience in the alternative investment fund subscription finance or corporate banking market is a strong preference
- Demonstrated negotiation skills with track record of closed transactions
- Strong interpersonal skills and desire to work in a team environment, while also being comfortable with individually managing processes to successful outcomes
- Intellectual curiosity to solve problems with potentially limited inputs and/or instruction
- Ability to lead and inspire internal and external partners and service providers to rally around a project and drive to a successful outcome
- Excellent presenter; strong written and verbal communication skills