

READY FOR MORE

Vice President, Insurance
Bellevue, WA OR Overland Park, KS

T-Mobile®

WHAT YOU'LL DO IN YOUR ROLE

T-Mobile is revolutionizing the way consumers use wireless and accelerating the introduction of new consumer products leveraging our 5G leadership position. In our first year since closing the Sprint merger (April 2020) and during an unprecedented social and economic climate, the New T-Mobile has established itself as the undisputed growth leader in wireless by continuing to lead the industry in total branded net customer additions for the 24th consecutive quarter. As we enter our second year as the New T-Mobile, our future is so exciting – and you can see it in the audacious goals we now aspire to achieve, including **our mission to be the best in the world at connecting customers to their world!** As the 5G network leader, with 287 million people covered across 1.6 million square miles – we're poised to lead for the next decade and beyond!

We currently have 102 million customer connections. With our expanded scale, our Supply Chain team is seeking a **Vice President of Insurance**. T-Mobile's Supply Chain team globally sources, negotiates, and selects devices and accessories within defined commercial and technical specifications to drive customer sales, achieve billions on network technology efficiencies, and optimizes our \$20B+ in annual device investment. This includes end-to-end device, IoT, Wearables, Tablets and accessory portfolios and forward and reverse logistics supply chain operations.

We are seeking a visionary and deep expert for our Vice President of Insurance, expanding our one product insurance offering to a portfolio that delights our customers. This entrepreneurial insurance specialist will contribute to our vision of being **#1 In Customers Choice, #1 in Customers' Hearts**, by unlocking the opportunity we have with our 100M customer and 30M insurance subscriber bases.

Going a little deeper, we're inviting you to:

- Develops and executes device protection and insurance strategies and capabilities for T-Mobile's Insurance and Warranty Services across all channels.
- Lead and develop a team of business leaders and a full organization of approximately 10+ professionals.
- Understand, capture, and lead market trends; create strategy and plans to present to senior executives/SLT to drive insurance roadmap and vendor partners decisions.
- Lead team responsible for researching and analyzing developments in the mobility, mobile device insurance, and technology product industries as well as using insights to recommend and implement strategies.
- Establishes and manages cross-functional and cross-business unit teams to design and implement end-to-end device protection products and offers based on business plans and objectives.

CAREERS WITH T-MOBILE

For more business results, awards, and a deeper look at T-Mobile,
contact executive recruiter Jennifer Barnes | Jennifer.Barnes52@T-Mobile.com | M: 206-910-196 OR
Dana Eller | Dana.Eller@T-Mobile.com | 336-554-1051

- Coordinates internal and 3rd party vendors to ensure optimal customer service, clear and compliant offerings for our front line reps and customers, and superior value.
- Collaborate with senior executive leaders across Marketing, Sales, Corporate Strategy, Product, and Finance.
- Globally source and negotiate win-win promotional and contractual agreements.

THE EXPERIENCE YOU'LL BRING

Must Have

- Bachelor's degree required; Master's degree is preferred.
- 15+ years of proven success working within the Insurance-Protection-Warranty space, including 8+ years in retail/e-commerce setting.
- Reverse and forward logistics experience.
- Proven track record of successful negotiate multi-million agreements with vendor-partners.
- Previous experience defining and owning a multi-billion dollars a year business portfolio.
- 10+ years of experience building and managing teams, including cross-functional teams. Demonstrated ability to successfully lead both direct teams, and large cross-functional teams, toward a common goal.
- Demonstrated experience generating and driving innovative solutions.
- Customer fanatic, who sees things with a customer lens. Has produced simple solutions and top notch experiences for consumers.
- Strong executive presence with a high-degree of effectiveness communicating complex concepts to the SLT.
- Strong grasp of financial drivers, experience in managing return on investment objectives.
- Analytical by nature with keen business acumen. Deep knowledge and understanding of overall business and marketing objectives.
- Strong relationship building skills with the ability to work cross-functionally through a large, fast-paced and complex organization.
- Ability and willingness to travel in a post-COVID world.

Enough about what you've done. Let's talk about who you are.

- An innovative thinker that can respectfully challenge status quo and drive change.
- Strategic acumen and problem solving skills with the ability to turn findings into executable plans.
- Proven skill in accelerating change; forward looking.
- Assertive and able to influence across all levels, including influencing others without direct position power.
- Demonstrated ability to build trust and strong cross-functional relationships across an organization to achieve common goals.
- An inspirational leader, mentor and motivator.
- Excellent verbal and written communication skills; a direct communicator who speaks with authority and

CAREERS WITH T-MOBILE

For more business results, awards, and a deeper look at T-Mobile,
contact executive recruiter Jennifer Barnes | Jennifer.Barnes52@T-Mobile.com | M: 206-910-196 OR
Dana Eller | Dana.Eller@T-Mobile.com | 336-554-1051

conviction.

- Strong business acumen and demonstrated sound business judgment.
- Organizational agility and the ability to read the subtle nuances of a situation and react/plan accordingly.
- Ability to effectively prioritize projects and manage available resources.
- Thrives in a high pressure, fast-paced environment.

HOW YOU'LL BE COMPENSATED



IT'S ALL ABOUT YOU

We've ditched old-school performance reviews for a tailored approach to career health that includes training for better career and leadership skills.



INVESTMENT OPTIONS

Options include a 401(k) plan, an annual Employee Stock Grant, and a purchase plan that gives you the chance to grab T-Mobile stock at a discount.



HEALTH BENEFITS

Medical, dental, and vision are just the start. We also offer health pro consultants, flexible spending accounts, and more.



PAID R&R

Kick back with paid time off. We want you to have flexibility, convenience, and control over how you recharge.



HELP WITH FAM

Kids rock. But childcare, adoption, and surrogacy aren't cheap. We offer programs that help reduce those burdens.



SWEET COMPANY DISCOUNTS

Naturally, we offer steep discounts on our consumer rate plans and all the fantastic accessories we carry.

CAREERS WITH T-MOBILE

For more business results, awards, and a deeper look at T-Mobile, contact executive recruiter Jennifer Barnes | Jennifer.Barnes52@T-Mobile.com | M: 206-910-196 OR Dana Eller | Dana.Eller@T-Mobile.com | 336-554-1051

CAREERS WITH T-MOBILE

For more business results, awards, and a deeper look at T-Mobile,
contact executive recruiter Jennifer Barnes | Jennifer.Barnes52@T-Mobile.com | M: 206-910-196 OR
Dana Eller | Dana.Eller@T-Mobile.com | 336-554-1051